

ARTER

PRECISION GRINDING MACHINES



Pre-Owned Arter Grinders - - - How can we help?

What to expect from a pre-owned Arter grinder purchase from Obsidian Manufacturing Industries, Inc. -

- **Best Pricing** - best available based on model, condition, and buyer demand of machine. Unlike typical used machinery dealers, we have very little profit margin on our pre-owned Arter grinders. Our goal is to get these machines back in production and keep our customers grinding.
- **Transparency on the condition of the grinder**- if the machine hasn't been running, we are going to tell you that. If the previous owner had trouble getting a good grind with a machine and we know about it, we are going to tell you that. Whatever information we can tell you about the machine, we will gather it for you and disclose to you.
- **Robust supply** - we have created a network of Arter grinder owners looking to trade or sell their grinders. We collect information on these machines and will search our database for specs you are seeking in your next grinder. Occasionally we will purchase Arter grinders when contacted by a seller. Anything on our shop floor for sale is included in our database search.
- **Brand loyalty** - we will use all our available resources to assist you in finding and purchasing a suitable Arter grinder. We do not sell other brands of pre-owned grinders. After you have purchased your machine, we can assist you with inspection services, repairs, OEM spare parts and OEM rebuilds.

Pre-Owned Arter Grinder Inquiry Tiers - *where are you?*

<i>Tier 1</i>	<i>Tier 2</i>	<i>Tier 3</i>	<i>Tier 4</i>
<p>Low end budget priced grinders.</p> <p>Typically, these grinders are not running and need repair.</p> <p>These grinders have not been inspected by us.</p> <p>A warranty is not included with these grinders.</p> <p>As with most pre-owned machinery, payment in full is required prior to shipping.</p> <p>Ideal for those looking for a project and to facilitate their own repairs.</p>	<p>Mid-range priced grinders.</p> <p>These grinders are working but may need repairs.</p> <p>Typically, these grinders are sold with an additional inspection from us to identify things that may be problematic. Customer can elect to pass on inspection at their discretion.</p> <p>Repair quote will be made for any identified problems, and it will be buyer's decision to make repairs.</p> <p>Deposit must be made on machine to hold with full payment made prior to shipping.</p>	<p>High-end priced grinders due to their premium condition.</p> <p>These grinders are typically under power and working prior to shipping.</p> <p>One year warranty will be included with these grinders only if they are inspected by us in our facilities for an additional fee.</p> <p>Deposit must be made on machine to hold with nearly full payment made prior to shipping. Remaining balance will be Net 30.</p>	<p>Assistance with your purchase of a pre-owned machine from a used machinery dealer.</p> <p>We can consult on these machines and give history and OEM specs.</p> <p>We do not facilitate purchasing Arter grinders from used machinery dealers.</p> <p>We can quote inspection service if shipped direct to our factory.</p> <p>After inspection we can quote full OEM rebuild or quote repairs needed.</p> <p>At your request, we can quote travel to machine for testing grinding and give consultation on condition. Full inspections must be done in our facility.</p>

FREQUENTLY ASKED QUESTIONS

Where can I learn more about Arter Precision Grinding Machines?

Visit our new website at www.artergrinder.com. You can read a little about the history of the brand, view a timeline of the ownership of the brand and learn more about each of the grinder models. Additionally, we cover the products and services we offer, and you can see photos of each of the grinders. Look for us on social media also!

Do you still manufacture hydraulic Arter Grinders?

Unfortunately, the casting patterns for the hydraulic Arter grinders were destroyed under the previous ownership of the Arter brand. While we still have the engineering documents to those rigid hydraulic grinders, the cost of creating new patterns would be enormous for our company. While we would never say never to manufacturing one, the circumstances would need to be specific and extraordinary to take on that expense. We can certainly service and sell spare parts for the hydraulic machines. Rebuilding the hydraulic models is a good option for a lot of our customers. For a fraction of the cost of a new grinder, we can rebuild an older model to original specifications and provide a machine warranty for it as well.

Where can I purchase spare parts for my old Arter grinder?

We manufacture and sell direct spare parts for all Arter grinders. We are the sole owner of all proprietary information, documents, logos and engineering for all Arter Precision Grinding Machines since the company began in Worcester, MA in 1914. We have a robust historical library of information about each Arter grinder model including manuals and photographs.

Where can I purchase a manual for my Arter Grinder?

From us! When you register (provide model, serial number and photographs) of your Arter Grinder, we will discount your manual to zero cost! Think of it as a gift to a wonderful beginning to a relationship with us. We want to help you use your Arter Grinder to its best ability. Providing you a manual is the best way for us to show you that we are here to service you and your grinder.